**EUROPEAN UNION** DELEGATION TO THE REPUBLIC OF SERBIA

Finance and Contracts Section

Belgrade, 14/10/2011

DELSRBBEG-FCT/2011/D/03545

## CONTRACTING AUTHORITY'S CLARIFICATIONS no.3 Supply of equipment and materials for construction of the 400/110 kV substation Vranje-4 & extension of the 400/110 kV substation Leskovac-2 Publication ref.: EuropeAid/131497/C/SUP/RS Our reference: 10SER01/25/21

No	Question	Answer
1	Technical Data Schedules, Code Number 19004, 220 VDC / 220 V 50 Hz Inverter, Item 1.15 Rated output voltage. It is required that Rated output voltage shall be 220 V. Is it acceptable to offer Rated output voltage of 230 V?	Rated output voltage of 230V is acceptable.
2	Technical Data Schedules, Code Number 19003 220 VDC Battery chargers, Item 1.9, and 1.10. It is required that Module rated output current shall be 25 A, and Number of modules 4+2. Is it acceptable to offer modules with Module rated output current of 10 A, with Number of modules equal 10+2?	It is not acceptable to change number of modules and module rated output current. Number of modules has to be 4+2 and module rated output current has to be 25A.
3	Please clarify whether a bidder may include in its proposal equipment that has been manufactured by one of the other participants in this bidding process or not. To give an example, could a bidder include in their technical offer a circuit breaker manufactured by the supplier "X" in the event that this company "X" participates in the bidding process as an independent bidder?	No prior opinion can be given at this stage.
4	In the page 10 of the document "Annex II: Technical Specifications & Annex III: Technical Offer Section 2: Technical Specifications Lot 2: Telecommunications" it is said: "the delivered equipment shall be compatible, in terms of services, with existing telecommunication system in which will operate"	The equipment installed in other substations is presented below. Type of SDH equipment: Nokia Siemens Networks Surpass hiT 7080, 7060 and 7030 Sagemcom ADR 155C Type of PDH equipment:

	We would like to know the manufacturer of SDH and FMUX equipment which is installed in the other substations in order to propose compatible equipment.	Sagemcom FMX12 and FMX4
	After making the first reviewing of the	Equipment installed in the corporate
	offer, we request the following	network energy operator are as follows.
	information: - Supplier Brand/model of the SDH equipment installed in the corporate network energy operator	Type of SDH equipment: Nokia Siemens Networks Surpass hiT 7080, 7060 and 7030
	- Supplier Brand/model of the PDH equipment installed in the corporate network energy operator.	Sagemcom ADR 155C Type of PDH equipment:
	- Supplier Brand/model of the Gigabit Ethernet equipment installed in the	Sagemcom FMX12 and FMX4
5	corporate network energy operator.	Type of Ethernet equipment: mainly Cisco
5	- Supplier Brand/model of the Telephony equipment installed in the	switches 3560 and 2960
	corporate network energy operator.	Type of Telephony equipment:
	- Supplier Brand/model of the	Siemens Hipath 3000 V3.0 and 4000 V5.0
	Teleprotect equipment installed in the corporate network energy operator. We require this information, because	Avaya Media Gateway G650 CM5.0 Cisco voice routers 3845
	these equipment must communicate	Type of teleprotect equipment:
	themselves with existing networks and	- Institute "Mihajlo Pupin" TZ-600
	must be controlled in remote from the	
	Communications Center Control of the energy operator.	
	In the telecommunication technical	OPGW between Vranje 4 and Vranje 1
	specifications we see drawing TC-1_4	substations is not within the scope of this
	and OPGW cable between Vranje 4 and	supply contract.
6	Vranje 1 Substations, is this OPGW	Optical cables within the scope of this
	cable within the scope of this supply contract?	supply contract are specified in Technical Specifications and Technical Data
	contract?	Schedules.
	Is there any vendor list of accepted	There is no any vendor list of accepted
7	suppliers for Serbia and EMS so we can	suppliers for Serbia and EMS.
	be more accurate in our proposal?	The General and Special Conditions of the
	After reviewing the legal terms, we consider that a maximum penalty of 10%	The General and Special Conditions of the contract cannot be changed.
•	of the value of the contract should be	contract cumot of changed.
8	enough to cover the potential delays in	
	the equipment supply. Is there any possibility of reconsidering this issue?	
	We kindly request you to include in the	The General and Special Conditions of the
	legal terms a clause stating that the	contract cannot be changed
9	bidder's responsibility is limited to 100%	
	of the contract price. We consider this is	
	a usual and fair condition included in this	

	type of tenders.		
	In the tender documen	ts it is said that the	EU law is the law which applies to the
10	applicable legislation		contract, complemented, where necessary,
10	what do you refer to w		by Belgian law as per article 2 of the
	regulations 593/2008		Special Conditions of contract.
	Regarding the questio	· · ·	For the minimum position of OLTC
	please clarify further t		Uk=10,7%
	the minimum and ma		
		kV = 12.5%,	For the medium position of OLTC
	400kV+10%=14.3%, 10%=10,7%)	400kV-	Uk=12,5%
	10/0-10,770)		For the maximum position of OLTC
	Note: Please be ir	formed that this	Uk=14.3%
	information is critical		
	electrical design due	to the fact that the	With $\pm$ (plus / minus) 10% tolerance for
	"Type of voltage r	regulation" of the	above stated values.
	transformer is "V.F.V.		
11	In the clarifications		
	Round 1, item 9,	minimum	
	the	position of OLTC	
	positions are given for;	Uk=10,7%	
	101,	For the	
	Minimum Voltage	maximum	
	Uk = 10,7%	position of	
	Maximum Voltage	OLTC	
	Uk = 14,3%	Uk=14.3%	
	$\pm 10$ tolerance on	With +10%	
	both values.	tolerance for both values	
	Please clarify.	both values	
	Supply Procurement	Notice Exclusion	The declaration shall be signed by
	Grounds - p.3/6 art.9	Totice, Exclusion	authorised person possessing the power of
	Free free		attorney. This person should sign all
	Tenderers must s	submit a signed	
	declaration, included	in the Tender Form	
	for a Supply Contrac		
	they are not in any of		
10	in point 2.3.3 of the		
12	contracts procedures actions.	for EU external	person who signs on behalf of the company/joint venture/consortium is duly
	actions.		authorised to do so
	Signed means duly leg	valised?	
	In general: Is it require	ed legalisation of the	
	signature of the pers	-	
	apostille? If yes,	then in which	
12	documents?	2/6 and $11$	Tondar Desgior dess not an - ife the De 1
13	Tender Guarantee - p.	5/0 art.11	Tender Dossier does not specify the Bank

	Tenderers must provide a tender guarantee	to issue the Tender Guarantee.
	of 70,000 euro for lot 1 and 130,000 euro for lot 2 when submitting their tender. This guarantee will be	There is no requirement on the Bank's classification.
	Issued by Serbian Bank? Any requirement on Bank's Classification i.e. AA+? Should be submitted as original or swift or sth else?	Tender Guarantee should be submitted as original.
14	Selection Criteria - p.4/6 art.16 1) Economic and financial capacity of tenderer (based on i.a. item 3 of the Tender Form for a Supply Contract). In case of tenderer being a public body, equivalent information should be provided.	Please complete the table of financial data from item 3 of the Tender Form for a Supply Contract based on your annual accounts and your latest projections. All documents relevant for the evaluation should be in English language. Please refer to article 9 Language of offers, of the Instruction to Tenderers.
	Only the table filled in or also Balance sheets to be submitted? If balance sheets then shall be translated?	
15	Selection Criteria - p.4/6 art.16 2) Professional capacity of tenderer (based on i.a. items 4 and 5 of the Tender Form for a Supply Contract) (a) At least 10 Engineers staff currently working for the tenderer in fields related to this contract (b) At least 20% of all staff working for the tenderer this year in fields related to this contract is permanent. (c) The tenderer must provide evidence of his own, or the manufacturer's (if the tenderer is not a manufacturer) current quality management system certificate according to ISO 9001 or national equivalent. <u>Staff:</u> Do CVs, University titles should be Attached for the 10 Engrs? OR Just the FORM D and the C_L2_02 c4_detailtechevalgrid.doc?	<ul> <li>a-b) CVs are not required. Filled in (and duly signed) forms should be provided.</li> <li>c) ISO certification - please follow the instructions - The tenderer must provide evidence of his own, or the manufacturer's (if the tenderer is not a manufacturer). Quality manuals are not needed, but copies of valid ISO certificates are.</li> </ul>

	ISO: Firm's only or also ISO of each sub-	
	supplier of main equipment?	
	ISO certificate enough or Quality manual is need?	
	Selection Criteria - p.4/6 art.16	Please follow the instructions: For both
	3) Technical capacity of tenderer (based	lots the tenderer shall supply copies of the
	on i.e. items 5 and 6 of the Tender	respective certificates of provisional or
	Form for a Supply Contract).	final acceptance issued by the
	Torm for a Suppry Contract).	Supervisors/Contracting authority of the
		projects concerned and/or a written letter
	(c) For both lots the tenderer shall	of satisfaction from the Employer or
	supply copies of the respective certificates	clients of that contract.
	of provisional or final acceptance issued	chefts of that contract.
16	by the Supervisors/Contracting authority	Copies are acceptable.
	of the projects concerned and/or a written	copies are acceptable.
	letter of satisfaction from the Employer or	The translation should be in good English,
	clients of that contract.	but translations by sworn-to-court official
		interpreters are not demanded. Please refer
	And/or: so if only letters are we covered?	to article 9 Language of offers, of the
	The letters shall be originals or copy is	Instruction to Tenderers.
	ok?	
	Should be Officially Translated?	
	An economia exercica	The evaluation committee will assess each
	An economic operator may, where appropriate and for a particular contract,	situation on a case by case basis. The
	rely on the capacities of other entities,	quoted paragraph is providing just some
	regardless of the legal nature of the links	examples, by clarifying the information
	which it has with them. Some examples of	given beforehand in the same article
	when it may not be considered appropriate	However, no prior opinion can be given at
	by the Contracting Authority are when the	this stage.
	tenderer rely in majority on the capacities	-
	of other entities or when they rely on key	The data for the other entity concerning the
	criteria. If the tender rely on other entities	relevant selection criterion should be
	it must prove to the Contracting Authority	included in the tender in a separate
	that it will have at its disposal the	document. Proof of the capacity will also
17	resources necessary for performance of	have to be furnished when requested by the
	the contract, for example by producing an	Contracting Authority.
	undertaking on the part of those entities to	
	place those resources at its disposal. Such	
	entities, for instance the parent company	
	of the economic operator, must respect the	
	same rules of eligibility and notably that	
	of nationality, as the economic operator.	
	Furthermore, the data for this third entity	
	for the relevant selection criterion should be included in the tender in a soparate	
	be included in the tender in a <b>separate</b> <b>document</b> . Proof of the capacity will also	
	have to be furnished when requested by	
	the Contracting Authority.	
	ine Contracting Authority.	

	<ul><li>Pls clarify when exactly is not considered appropriate.</li><li>Pls clarify "the majority" and which are the "key criteria".</li><li>What documentation shall be submitted by the Other Entity in the tender stage? (Declaration of Other Entity + proofs, signing the same form D)</li></ul>	
18	Instructions to Tenderers, Participation p.2/13 art 3 3.2 These terms refer to all nationals of the said states and to all legal entities, companies or partnerships constituted under, and governed by, the civil, commercial or public law of such states and having their statutory office, central administration or principal place of business there. A legal entity, company or partnership having only its statutory office there must be engaged in an activity which has an effective and continuous link with the economy of the state concerned. How is it shown in the tender that are engaged? By a Statement? If yes then this should be submitted by the sub-suppliers?	Please refer to the provisions of article 3 Participation of the Instructions to tenderers. Please follow the instructions for Tender form for a Supply contract. The form must include a signed declaration using the annexed format from each legal entity making the application Applications being submitted by a consortium (ie, either a permanent, legally-established grouping or a grouping which has been constituted informally for a specific tender procedure) must follow the instructions applicable to the consortium leader and its members. The attachments to this submission form (i.e. declarations, statements, proofs) may be in original or copy. If copies are submitted, the originals must be dispatched to the Contracting Authority upon request.
19	Participation- p.3/13 art 3 3.5 If the offer includes subcontracting, it is recommended that the contractual arrangements between the tenderer and its subcontractors include mediation, according to national and international practices, as a method of dispute resolution. Shall we submit any statement from the subcontractor in the tender phase?	<ul><li>Please refer to the provisions of article 3</li><li>Participation of the Instructions to tenderers.</li><li>Please follow the instructions for Tender form for a Supply contract.</li></ul>
20	Origin- p.3/13 art 4 42 When submitting its tender, the	Please refer to article 11 Content of tender of the Instructions to tenderers, part 3 Documentation:

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	tenderer must state expressly that all the goods meet the requirements concerning origin and must state the countries of origin. It may be asked to provide additional information in this connection. Stated in the form?	To be supplied on free formats: A statement by the tenderer attesting the origin of the supplies tendered (or other proofs of origin).
	What this additional info can be?	
21	<ul> <li>Content-p. 6/13 art.11</li> <li>Part 1: Technical offer: <ul> <li>a detailed description of the supplies tendered in conformity with the technical specifications, including any documentation required, including if applicable;</li> <li>a list of the manufacturer's recommended spare parts and consumables for 10 years;</li> <li>a training proposal (as per detailed technical specifications);</li> </ul> </li> <li>The technical offer should be presented as per template (annex II+III*, the contractor's technical offer) completed when and if necessary by separate sheets for details</li> <li>What shall the tenderer indicate in column 3 "spec" of Annex ii+iii ?</li> </ul> <li>An electronic version of the technical offer in processable format</li>	As clearly indicated in the title of the column 3, the tenderer should present the technical specifications of the goods offered, against the technical specifications required in the column 2. One copy of CD is sufficient.
	In CD x 5 copies? Content-p. 6/13 art.11	One copy of CD is sufficient,
22	An electronic version of the financial offer in processable format X 5 copies? Financial offer in different CDs?	The processable format means XLS or DOC/RTF, etc. and not PDF or JPG/TIFF, etc.
23	Content-p. 6/13 art.11 Part 3: Documentation: To be supplied following templates in annex*: Which annex? Check" Annex* refers to templates	After the quoted sentence To be supplied following templates in annex* there is a list of templates in Annex V: Forms that should be filled in by tenderers. The declaration is included, and it is named Tenderer's declaration.

<ul> <li><u>http://ec.europa.eu/europeaid</u> <u>ures/index_en.htm</u> "</li> <li>The "Tender Form Contract", duly completed, w the tenderer's declaration, p</li> </ul>	vailable on: <u>//work/proced</u> for a Supply which includes point 7, (from	<ul><li>Financial Identification Form should be submitted as part of the tender.</li><li>All required documents should be submitted as requested.</li><li>Please follow the provisions of the article 4 Origin of the Instructions to tenderers.</li></ul>
each member if a consortium	l)	
The declaration is included text of firm D or shall be a annex?		
• The details of the into which payments show (financial identification form tenderer has already sig contract with the European O may provide instead of identification form either identification form number the financial identification for on that occasion, unless a ch in the meantime.)	uld be made n) (Where the gned another Commission, it the financial its financial or a copy of form provided	
The fin.identification for submitted in tender phase??	m shall be	
<ul> <li>To be supplied on free forma</li> <li>A description of conditions, which must be with the conditions laid down of the General Conditions.</li> </ul>	the warranty in accordance	
• A description of the of the commercial warranty ten conditions laid down in A Special Conditions	dered with the	
What shall be submitted stage?	in the tender	
• A statement by attesting the origin of the sup (or other proofs of origin).		
Additional statement to the f	orm D?	

	Other most of original (statement 1	1
	Other proof of origin? (statement by manufacturer or by customs in tender	
	stage?)	
	Evaluation - p.9/13 art.20	Please, follow the provisions of the article 11 Content of Tenders of the Instructions
	20.1 Examination of the administrative conformity of tenders	to tenderers. All requested documents have to be submitted as signed documents.
24	Substantial departures or restrictions are those which affect the scope, quality or execution of the contract, differ widely from the terms of the tender dossier, limit the rights of the Contracting Authority or the tenderer's obligations under the contract or distort competition for tenderers whose tenders do comply. Decisions to the effect that a tender is not administratively compliant must be duly justified in the evaluation minutes. If a tender does not comply with the tender dossier, it will be rejected immediately and may not subsequently be made to comply by correcting it or withdrawing the departure or restriction.	
	Do we have to submit all the docs incl. in this "tender dossier" even specimens sheet indicating time schedules etc, with a simple signature on?	
	Ethics – p.12/13 art.23	Please, follow the provisions of the article 11 Content of Tenders of the Instructions
25	23.3. When putting forward a candidacy or tender, the candidate or tenderer shall declare that it is affected by no conflict of interest and has no equivalent relation in that respect with other tenderers or parties involved in the project. Should such a situation arise during execution of the contract, the Contractor must immediately inform the Contracting Authority.	to tenderers All requested documents have to be submitted.
	Shall we include declaration in the tender?EarlyWarningSystemand	Early Warning System (EWS) and Central
26	CentralExclusion Database– p.13/13 art.26 The tenderers and, if they are legal entities, persons who have powers of	Exclusion Database (CED) are internal EC instruments and should affect those tenderers who are not in one of the situations mentioned in quoted documents.
	representation, decision-making or control over them, are informed that, should they	

	be in one of the situations mentioned in:	
	- the Commission Decision of 16.12.2008	
	on the Early Warning System (EWS) for	
	the use of authorising officers of the	
	Commission and the executive agencies	
	(OJ, L 344, 20.12.2008, p.125) or	
	-the Commission Regulation of	
	17.12.2008 on the Central Exclusion	
	Database (CED) (OJ L344, 20.12.2008,	
	p.12),	
	their personal details (name, given name if	
	natural person, address, legal form and	
	name and given name of the persons with	
	powers of representation, decision-making	
	or control, if legal person) may be	
	registered in the EWS only or both in the	
	EWS and CED, and communicated to the	
	persons and entities listed in the above-	
	mentioned Decision and Regulation, in	
	relation to the award or the execution of a	
	procurement contract.	
	What is EWS & CED?	
	Is it only for announcement of date?	
	Annex to Instructions to Tenderers - These	Please follow the Instructions to tenderers.
27	two pages shall we submitted signed?	All documents where the tenderer inserted
		some information should be signed.
28	Special Conditions, Insurance- p.5/13	Please refer to article 12 Insurance of the
	art12	Special and General Conditions for supply
		contracts.
	All equipment supplied shall be fully	
	insured in Euros against any form of loss	
	or damage from manufacturers' facility up	
	to the point of delivery on site. The goods	
	shall be insured acting the contractor as	
	insurance's beneficiary and owner of the	
	goods.	
	All equipment supplied shall be covered	
	by "all risk" insurance in Euros against	
	any form of loss or damage from	
	unloading, warehouse, throughout the	
	construction period until final	
	commissioning and signing by the	
	Supervising Engineer for the works	
	Supervising Engineer for the works	
1	contract of Provisional Accontance	
	contract of Provisional Acceptance	
	Certificate. The goods shall be insured	
	-	

	goods.	
	The Contractor shall bear all costs of the	
	insurance; his failure to pay any part of the	
	costs of the insurance shall constitute a	
	breach of this Contract.	
	oreach of this contract.	
	Pls clarify the obligation of the Contractor	
	as concern as the insurance (General	
	Tech.Specifications). Is it Transportation	
	insurance or all risk insurance?	
	Why all risk if the obligation is only for	
	DDP delivery?	
	Warranty – p.12/13 art32	Please refer to the Question and Answer
		No 11 and 12 of the Contracting
	It is required that commercial warranty is	Authority's Clarifications no. 2.
	valid for a period not less than five (5)	
	years from Provisional Acceptance	
20	Certificate identifying goods covered and	
29	detailing warranty conditions	
	In glossary warranty 1 year after PAC. We	
	consider that the warranty must be capped	
	from the delivery to installation &	
	commissioning, as not under the	
	Contractor's control and responsibility.	
	ANNEX IV: Budget breakdown	Amounts in numbers only.
30		
30	Amounts in numbers and in words in the	
	same cell?	
	Tender Form, p.6	Please see the Question and Answer No 4
		of the Contracting Authority's
21	"we confirm that we are not tendering for	Clarifications no.2.
31	the same contract in other form"	
	Is it acceptable a Tenderer to be a sub-	
	supplier for products to an other Tenderer?	
	General Conditions, General principles –	The defined Payment Schedule cannot be
	P.15/29 - Art.26	changed.
		č
	26.5. The payments shall be made as	
	follows:	
32		
	b) 40% of the contract price, as payment	
	of the balance outstanding, following	
	nrovigional accontance of the gunnling	
1 I	provisional acceptance of the supplies	
	40% is paid after PAC. We propose that should be capped from delivery.	

	In the technical Specification of CBs are specified Infrated camera for SF5 detection and thermograph device.	detection is within the scope of this supply contract.
	How many pcs? Shall we consider one (1) pc for the project?	
34	In the technical specification of CBs the specified guaranteed period is two (2) years form delivery. What is the time period for guaranty to be	Please see the Question and Answer No 11 and 12 of the Contracting Authority's Clarifications no.2.
	considered?	
35	Which is the Protection class of relay cubicles, IP52 or IP54 (outdoor) / IP41 (indoor)?	Mechanical requirements for relay cases in buildings are specified in Annex II Technical Specifications & Annex III : Technical Offer - Section 2: Technical Specifications – Lot 2: Control&Protection&SCADA – Relay Protection.
36	We consider that "As built" drawings should be not submitted by the Contractor as the installation etc will not be made by him.	As built documentation is not within the scope of this supply Contract but for the purpose of making As built documentation, editable copy of drawings and Detail design is required in line with Annex II Technical Specifications & Annex III : Technical Offer - Section 1: General Technicla Specifications.
37	In the list of eligible countries Serbia seems to not be included. Is this correct?	Serbia is eligible country.
38	We kindly request extension of one month for the Tender Due Date.	The deadline cannot be postponed.
39	Is legalization of the person who signes and apostille need? If yes, to which documents?	Please refer to the Question and Answer No 12 in this Contracting Authority's Clarification no.3.
40	Evaluation docs are to be filled in by the Evaluators only or should be filled in by the Tenderer ?	Evaluation grids will be filled in by the Evaluation Committee.
41	Is it possible to offer an SDH which includes also PDH features in a unique equipment?	No, it is not acceptable.
42	Ethernet switches should rather be industrial ones?	For Control and Protection and SCMS industrial Ethernet switches are required. For telecommunication purposes industrial Ethernet switches are not acceptable.
43	Any of the communications equipment has to be of a specific brand because of preference of the final customer or	No brand name can be specified in the tender dossier. Tenderers have to offer the equipment as required in Technical

	compatibility with existing equipment?	Specifications, Technical Data Schedules and Clarifications.
44	Do we have to offer only Vranje-4 substation or also the ends of the links of the substations which it connects to?	For telecommunication purposes, as specified in Volume II Annex II: Technical Specifications: Technical Offer Section 2 Technical Specifications Lot 2: Telecommunications Table 1.1 and 1.2 Vranje 4 and Vranje 1.
	In the "Supply procurement notice", at terms of participation, point 16 Selection criteria, item 3 it states that we shall have *"completed at least 2 similar projects with a budget of at least 4 000 000 EUR *each* in supplying 400 kV 300 MVA (or higher) power transformers which were completed during the following period: last 5 years up to the submission deadline".	Selection criteria cannot be changed.
45	Considering the fact that the market price for such a power autotransformer is less than 2.000.000 Euro, please clarify if it's mandatory to have 2 contracts concluded on the amount of 4.000.000 Euro each or it is enough if we have 1 contract exceeding this amount.	
	Note: In another part of Tender documents I didn't found word " each" - only mentioned	
	"at least 4 000 000 EUR in supplying 400kV 300 MVA"	
46	Please let us know if you will accept the following manufactured and delivered by us 1 power transformer of 250 MVA, 400 kV (the contract sum is higher than 2.000.000 Euro) and 2 power autotransformers of 400 MVA, 400 kV (the contract sum is higher than 4.000.000 Euro) as reference.	No prior opinion can be given.
47	I officially would like to ask for an extension of two weeks for the closing date due to the fact that no answers to my technical questions has been published yet and it will be too late to have the answers	Please see the Question and Answer No 38 of this Contracting Authority's Clarification no.3.

on 16th of October.	
Please be informed that this extension will	
help you to have the best competitive	
solutions by our company and hopefully	
by all the transformer manufacturers.	